**Elite Real Estate Network**

**2021 Membership Guidelines**

Each member of ERN agrees to the following guidelines:

1. Membership Dues are $1,500.00 per year. Dues can be paid in one lump sum prior to January 15th or in 2 payments of $1,000. The first payment to be prior to January 15th and the 2nd payment prior to June 30th. If not paid within time guidelines your membership may be denied/revoked.

2. Conference calls will be held every 2nd Thursday of the month at 12:00 pm PST with a topic specific agenda geared towards helping our members grow their businesses.

Conference call participation is voluntary, but strongly encouraged. Your idea

might save another member’s business or you might get that one idea which

adds another $100,000 in revenue to your business. Most conference calls will

allow for team members or colleagues to participate. Please check with the host

of the call before inviting someone on the call. 1-888-565-3768

3. Minimum of 50 transactions closed in the previous 12 months

4. No overlapping territories (can be waived by current territory agent and approval by the

Membership Committee Director.)

5. Must attend Minimum of 1 Annual Event.

6. Membership Dues may include a portion of the cost of all Events

including Convention, Advertising, Marketing, Website, Membership Directories,

Brochures & Flyers, Promotional Items, Monthly Newsletter to Asset Managers,

and Administrative Costs.

7. Provide notice of client visits to be shared on our website so other members can be

 aware if they are visiting the same client/s and we will come across as professional,

 informed and coordinated.

8. During client visits only ERN marketing materials and your personal business card are to

 be distributed to client employees/representatives. We provide rosters at each client

 meeting with all our members contact information so they can contact you directly for

 additional information.

 9. Members will provide exemplary service to clients and all client asset managers and

 staff always.

10. Members are representatives of the ERN and must display Professional public conduct

at all times.

11. In the event membership is terminated, clients and all asset managers will be notified of

member’s removal from the group.

12. To realize the full benefits of ERN we strongly recommend participation and

Contribution. If at any time it appears to ERN leadership that the relationship is not

mutually beneficial ERN reserves the right to terminate membership with notice.

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**2021 Membership Guidelines Continued**

13. If a member has 3 unexcused absences for the monthly calls in a 12-month Calendar period, the member will be deemed as not fully engaged and will no longer have Veto Rights if another person applies to join in their area.

14. If a member refers another Member, upon the new member paying a full years membership, the referring member will receive $200..

15. If a member does not attend any live events in a full Calendar Year, The member will no longer have Veto Rights if another person applies in their Area.

Membership within ERN is at will and can be terminated by the President. If

membership is terminated, former member agrees to the following:

1. Database of asset managers/clients belongs to ERN and stays with ERN

2. The initial membership, monthly and annual dues are non-refundable

3. 60-day non-compete agreement with ERN – former member will not contact any

new asset manager/client obtained through ERN for 60 days from termination of

membership.

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Member Date

**ERN Membership Payment Options Addendum**

ERN dues are $1500/year.

Please choose one of the payment options below:

1) Pay $1500 with your application and receive a $500 discount.

2) Pay 2 payments of $1000 due prior to January 15th and June 30th.

To make payments please use the ERN Website.

If you have any questions please call Kelly Boulton at 469 346-6096 or email her at kelly.boulton@sbcglobal.com

Your payment must be received within 10 days of your approval letter. If payment is not

received your approval will be revoked and the territory will be offered to the next

applicant. Dues are renewed annually.

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Member Date